

## You Have a Green Light: Go!

On-site renewable energy is now more affordable than ever for public schools. As electricity prices continue to climb, now is the time to consider whether solar is in your district's future! Over 67 Bay Area school districts are already reaping the benefits of solar power.

KyotoUSA's HELiOS Project will help *your* school district assess the economic, environmental, and educational benefits of "going solar." Join the dozens of California public school districts that are saving money, reducing greenhouse gas emissions, and enhancing their educational programs by installing solar.



## There's Plenty of Sun for Everyone!

Join the many school districts—like Oakland Unified now saving over \$1.2 million annually—that have already implemented their Solar Master Plans.

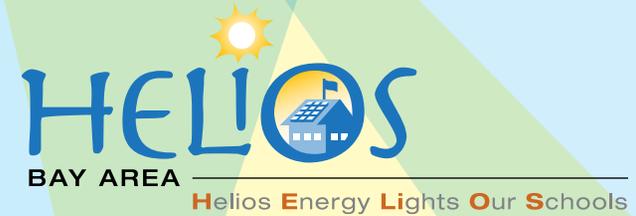
"KyotoUSA helped Oakland Unified School District map and identify our potential to generate solar energy. The Solar Master Plan became an input to our Facilities Master Plan. As Oakland Unified moves forward with our capital program, we are able to integrate solar into our facilities as a result of the Solar Master Plan."—*Jody London, Oakland Unified School District, Board of Directors*

"No district or county office should jump into the solar arena without talking to Tom Kelly's team first. They helped us create a program that will have a lasting legacy for our district and the communities we serve."—*Brett W. McFadden, former Chief Business Officer, Pajaro Valley Unified School District*

"After a thorough analysis, the superintendent and members of the Board came to realize that the financing of the PV system that Tom Kelly had helped devise was so favorable that it would be more of a risk to NOT proceed with the project."—*Lisa Mason, Parent, San Ramon Valley Unified School District*

"We did not have the expertise and resources to make a compelling case for a renewable energy system. Tom Kelly provided real-world examples of what does and does not work in the long run...as a result, we are on our way to millions of dollars of savings."—*Todd Johnson, Co-Chair, Environmental Sustainability Advisory Committee to Culver City Unified School District*

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## The Solar Program for Bay Area Schools



## Create Your Solar Master Plan\*

HELiOS staff will analyze your district's properties to create a customized Solar Master Plan that will detail the costs and benefits of various solar array options and installations.

## ENERGY STAR® Portfolio Manager\*

The Environmental Protection Agency's ENERGY STAR® Portfolio Manager—a free online energy monitoring tool—makes it easy to monitor your district's energy usage and costs, school-by-school. HELiOS staff will create an account for your district and provide training in how to use it.

\*KyotoUSA has contracted with the Bay Area Air Quality Management District to provide these services *at no cost* to your district.

## Financing Options

There are many local, state, and federal funding sources available for initial costs, including:

- ◇ Proposition 39 funds
- ◇ General Obligation (GO) Bond
- ◇ Clean Renewable Energy Bond (CREB)
- ◇ Qualified Zone Academy Bond (QZAB)
- ◇ California Energy Commission low-interest loans
- ◇ Power Purchase Agreement

HELiOS staff will walk you through the options to help you determine what types of financing are best for your district.

**“It is not often that an offer of assistance and support comes without obligation or hidden agendas... (We) accomplished financial savings, greater conservation of energy, and a better environment for our students.”**

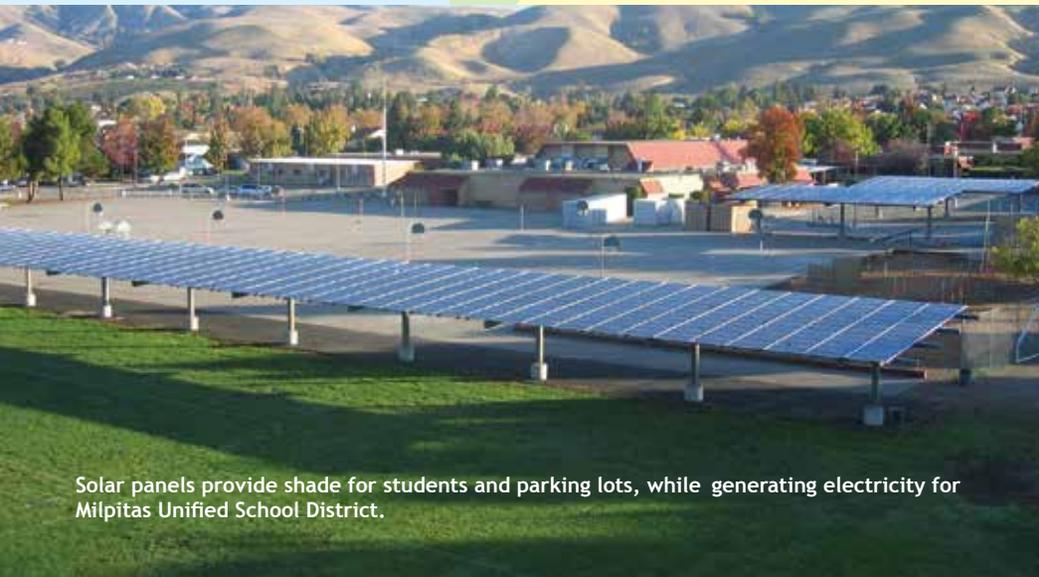
**—Michele Lawrence, Superintendent (retired), Berkeley Unified School District**

## Your Independent Consultant

KyotoUSA is an independent, nonprofit organization that works with cities and school districts to help minimize their use of electricity from non-renewable sources. It has no financial stake in any aspect of school district solar projects.

## Contact

Tom Kelly, Executive Director  
KyotoUSA  
(510)704-8628  
tkelly@kyotousa.org  
www.heliosproject.org



Solar panels provide shade for students and parking lots, while generating electricity for Milpitas Unified School District.

